

Pre Bid Query Reply For Expression of Interest For Selection of Professional for Invest Bihar

Section/Page No.	Content of RFP requiring clarifications	Change/Clarification Requested	Remarks
Section 3 Eligibility Criteria/Page-8	Financial Capacity The bidder should have a minimum annual turnover of INR 1 Crore from Indian operations in Investment consulting services in each of the previous two financial years (FY 17-18 and 18-19)	Please guide whether we need to submit any declaration etc. to justify turnover from investing consulting operations.	Yes, Please Provide Audited Balance Sheet with CA certified
Section 3 Eligibility Criteria/Page-9	Global Presence Should have global presence in 5 countries out of specified countries Japan, UAE, Saudi Arabia, USA, UK, Singapore, Mauritius, and European Countries.	You are requested to please provide relaxation in global presence and allow participants having vast local/domestic consulting experience with central / state government/PSUs/ Listed co. etc. in India.	Relaxation is made it should have global presence in at least 3 Countries
Section 7 Evaluation and Selection /Page-29	Marking Patten: Experience in bringing on ground investment to govt. /semi govt. /private sector client in India having minimum value Rs.50 crore each. Each Project: 4marks Maximum of 16marks Experience in bringing mega investment Rs 500 cr. or more or foreign investment of similar size in India	You are requested to replace this marking section with the technical presentation as per previously issued EoI.	We have made some changes in evaluation sheet it will Be uploaded along with query on Invest Bihar portal
Section – Eligibility Criteria Page No. 9	Global Presence - Bidder Should have global presence in 5 countries out of specified countries	Change Requested –this criteria can be eliminated from Eligibility Criteria We feel that this eligibility condition will give undue advantage to the overseas and MNCs bidders only and in the spirit of the country at this stage leading towards Atmanirbhar Bharat , equal opportunity and chance to be given to Indian bidders. Kindly consider our request and confirm.	Relaxation is made it should have global presence in at least 3 Countries

Section - Factsheet Page No.5	Point No.14. - EOI Submission Venue	Clarification Requested - Whether the technical and financial bid can be submitted by e-mail with password protected folders Due to the nationwide lockdown in previous months and still ongoing in containment zones, the physical arrangement of documentation submission can be followed after 7 days of initial submission by Scan copies on email. Kindly confirm.	Yes it can be submitted through email with two different folder one with technical bid and other with Financial both must be password protected each must have different password.
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The tender/RFP documents cost and EMD can be deposited in our SBI Bailey Road, Bishweshraia Bhawan, Patna Branch, A/c No 37296395632, IFSC Code- SBIN0006379 through online NEFT/RTGS.

Note: The password must not be shared on telephone with any Officials If you are submitting through mail on the day of Bid opening we will be sending an email for request of password. The password should be shared on Opening day on email.

SN	Technical Proposal Evaluation Parameters	Max Score	Supporting Documents
A	Capacity and Project Experience	52	
A-1	Financial Capacity (Turnover) of the Agency 1- 10 Crore - 60% (6 Marks). More than 10 Crore but up to 15 Crore - 80% (9 Marks) More than 15 Crore - 100% (12 Marks)	12	Audited Balance Sheet
A-2	Experience of working with at least four government departments or semo govt institutions of centre or state Experience of providing consultancy to at least 10 corporates listed on NSE/BSE Global presence 1 marks for each country maximum 5 marks	6 6 5	Letter of Award/ completion Certificate or Auditor's certificate -do-
	Experience in bringing on ground investment to govt/semi govt/private sector client in India having minimum value Rs.50 crore each. Each Project: 4marks Maximum of 16marks Experience in bringing mega investment Rs 500 cr or more or foreign investment of similar size in India	15 8	Letter of Award/ Certificate from the Client or Auditor's certificate showing the time period and contract value
B	One year Action Plan on every item of Scope of Work elaborated in para 5 read with para 2	3x8= 24	
C	Team (8 marks for senior professional,6 Marks for each Jr. professional and 2Marks for each support executive)	24	
	Total	100	

Financial Evaluation

Financial Proposals of only those Applicants who scores at least 70% marks in Technical Proposal evaluation shall be opened and 30% marks will be given for Financial Proposal.

Selection criteria shall be combined QCBS and H1 will be given offer.